

# Five-Year Forecast May 2024

Deb Armbruster, Treasurer / CFO

# **Forecast Methodology**

- Methodology Communication, collaboration, and analytics with key personnel to develop spending plans for a close to actual projection of revenue and expenditures
  - Superintendent
  - Director of Student Services
  - Assistant Superintendent Business Affairs
  - Assistant Superintendent

- Capitalize on grants and additional funding to relieve the General Fund
  - Local Grants
  - State Grants
  - Federal Grants



# Important to Remember:

- A five-year forecast is an ESTIMATE. It represents what we know **now**.
- Circumstances in Ohio school finance are constantly changing inflation, the state funding formula, tax collections
- The forecast makes assumptions concerning numerous variables that are not yet known (property values, state funding, supply chain, interest rates, etc).
- The five-year forecast represents only the General Fund of the District.
- Assumptions are located in BoardDocs which contain more details.





# November 2023 Forecast compared to May 2024 - The starting point

# November 2024 Estimate vs May 2024 Estimate

|                        | <u>Nov 2023</u><br><u>Estimate</u> | <u>May 2024</u><br><u>Estimate</u> |       |
|------------------------|------------------------------------|------------------------------------|-------|
| Beginning Balance      | 23,813,885                         | 23,813,885                         | -     |
| + Revenue              | 41,345,890                         | 42,099,629                         |       |
| - Expenditures         | (41,828,346)                       | (42,507,148)                       |       |
| Annual Surplus/Deficit | (482,456)                          | (407,519)                          |       |
| Ending Cash Balance    | 23,331,429                         | <u>23,406,366</u>                  |       |
|                        | Before Open Purchase Orders        | Before Open Purchase Orders        | E COM |

Revenue came in more than anticipated by \$753,739 (Taxes, Interest, Property Sale)

Expenditures exceeded November forecast - \$678,802 (HS windows and Stadium Lighting)

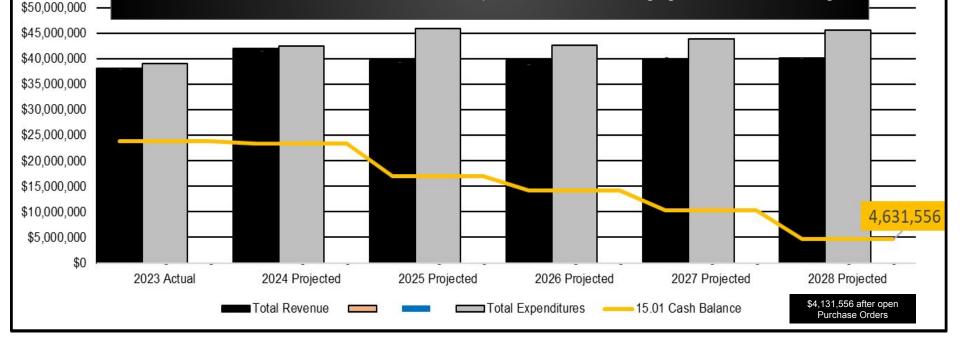


May 2024 Forecast for Fiscal Year 2024

# May 2024 Five-Year Forecast Summary



The Plan - To align the Five-Year Forecast with the 2023-2028 district Success Plan. Concentration aligns with district goals for safety and security, facilities and operations, communications, resources and fiscal responsibilities, and engaged student learning.



Note - Deficit spending is when expenditures exceed revenue for a given year (gray bar higher than the black bar)



### Revenue

# 2023 & 2028 Total Revenue Estimate - Percent to Total

1.

2.

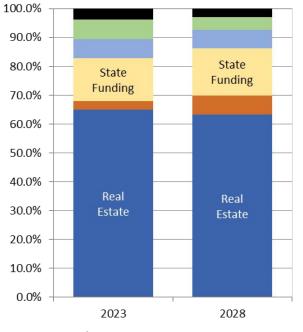
3.

4. 5.

6.

7.

Sources of Revenue Over Time

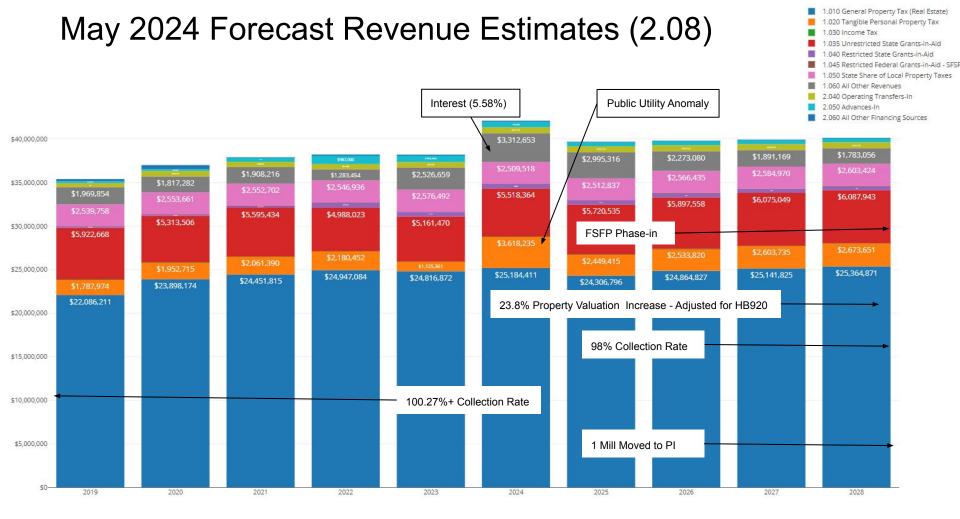


- Other Sources
- All Othr Op Rev
- State Share of Local Property Taxes
- State Funding
- Income Tax

| 2023 Summary of Revenue |                                   | 2028  |  |
|-------------------------|-----------------------------------|-------|--|
| 65.0%                   | Real Estate                       | 63.2% |  |
| 2.9%                    | Public Utility                    | 6.7%  |  |
| 0.0%                    | Income Tax                        | 0.0%  |  |
| . 14.5%                 | State Funding                     | 16.3% |  |
| 6.7%                    | State Share of Local Property Tax | 6.5%  |  |
| 3.4%                    | All Other Operating Rev           | 4.4%  |  |
| 4.5%                    | Other Sources                     | 2.9%  |  |

74.7% (Real Estate, Public Utility, State Share)

FY 22 Total was 77.63% (Regular PUPP)





### **Expenditures**

### 2023 & 2028 Total Expenditure Estimate - Percent to Total

1.

2. 3.

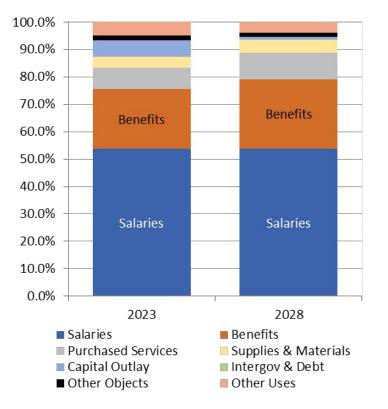
4.

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6.

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#### Expenditure Categories Over Time

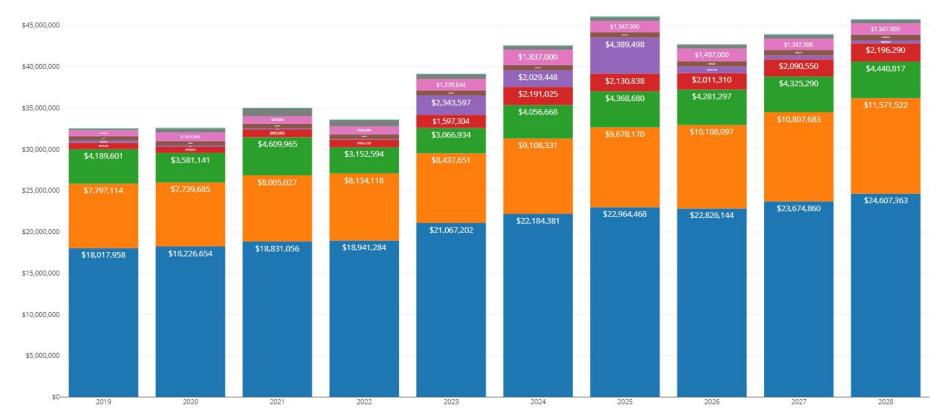


| 2023 |       | Summary of Expenditures                    | 2028   |  |
|------|-------|--|--------|--|
|      | 53.9% | Salaries                                   | 53.8%  |  |
| 2.   | 21.6% | Benefits                                   | 25.3%  |  |
| 5.   | 7.8%  | Purchased Services                         | 9.7%   |  |
|      | 4.1%  | Supplies & Materials                       | 4.8%   |  |
| 5.   | 6.0%  | Capital Outlay                             | .8%    |  |
| j.   | 1.6%  | Other Objects                              | 1.5%   |  |
|      | 5.0%  | Other Uses (Transfer & Advance)            | 4.0%   |  |
|      | 75.5% | (Salaries & Benefits)                      | 79.2%  |  |
|      | ç     | Salaries are higher in FY24 & FY25 - EPC I | Buyout |  |

**Assumption** - Increase in Salaries (Negotiated Agreements) Benefits, Purchase Services, and Supplies - Inflation

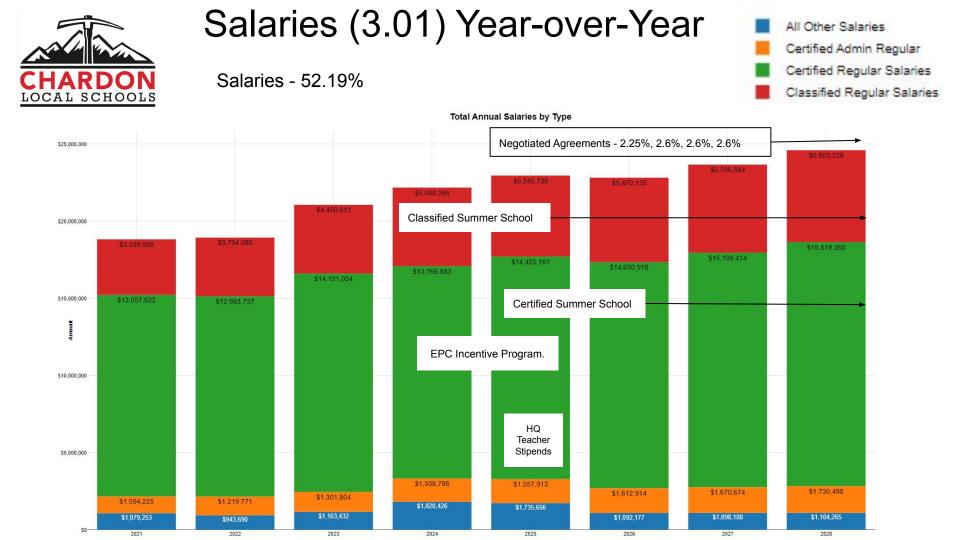
### May 2024 Forecast Expenditures Estimates (5.05)

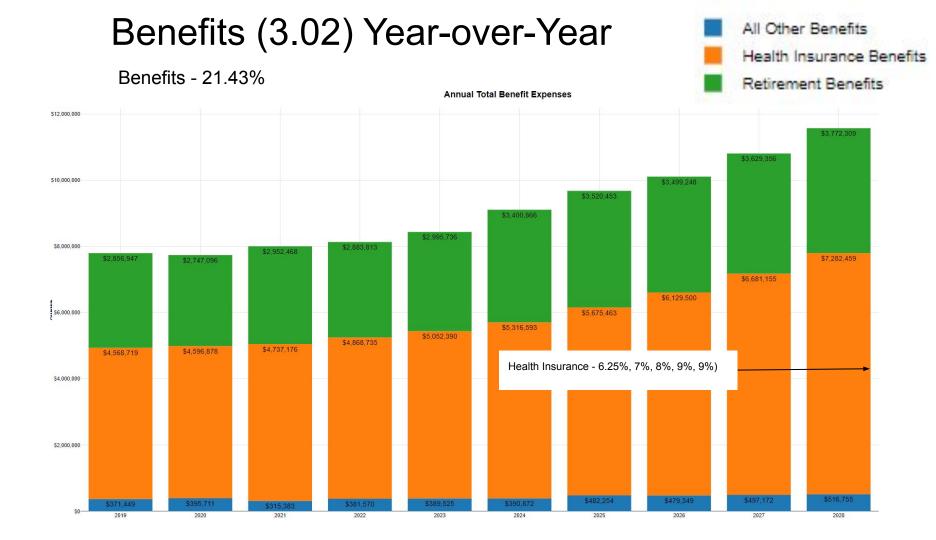


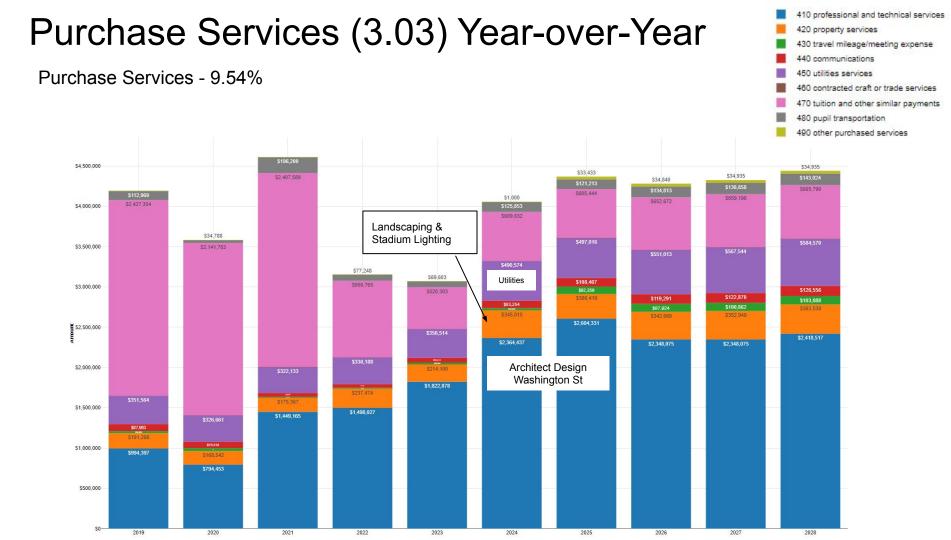


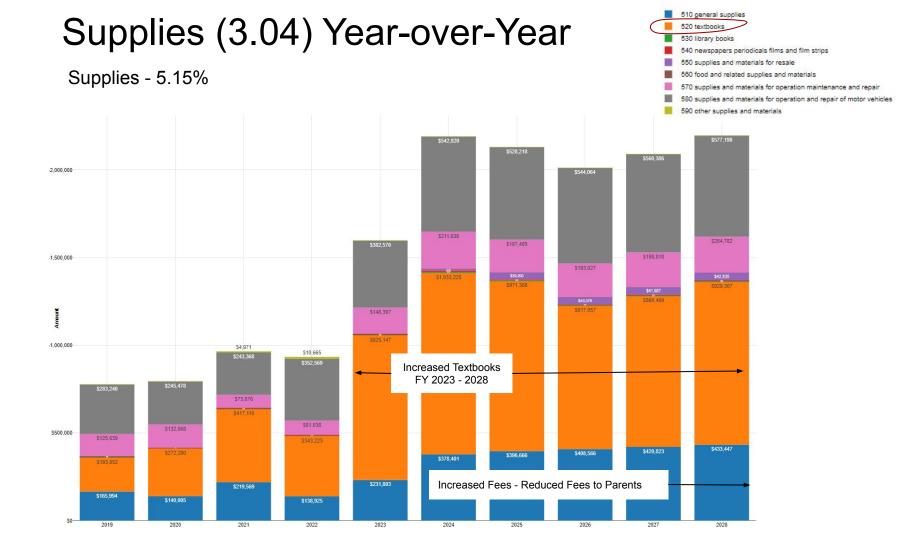


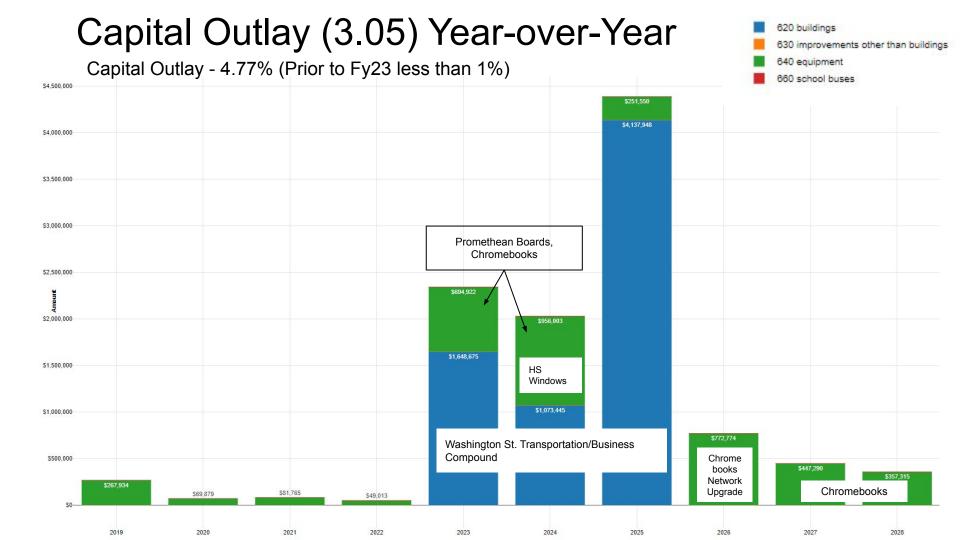
### **Expenditures**

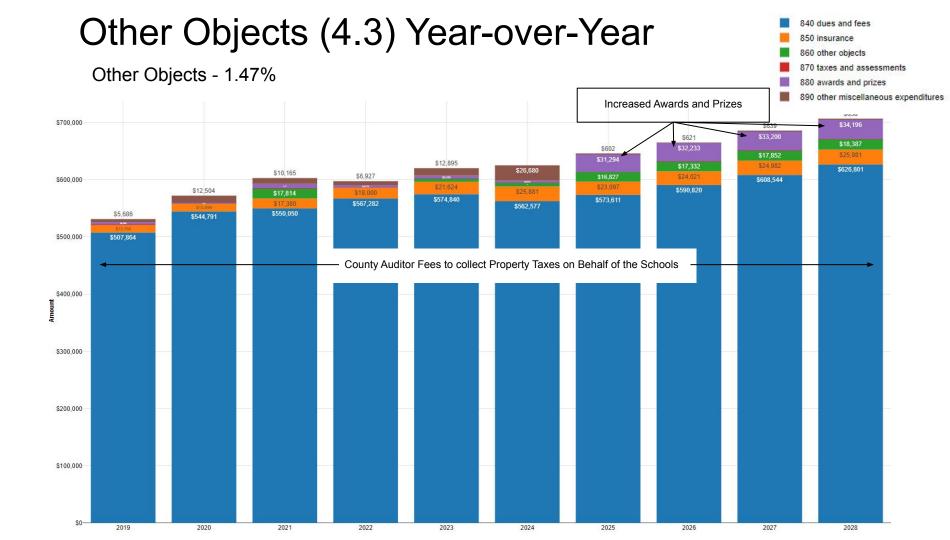












### Transfers & Advances (5.04) Year-over-Year

Transfers & Advances - 5.44% \$2,000,000 \$614.489 \$1,837,000 \$400K move to PI - inside \$1.500.000 \$1,497,000 mill substitute \$1.347.000 \$1.347.000 \$1,347,000 \$150K to Amount 035 Retireme nt Fund \$1.000.000 \$936,880 \$874,899 Increase Transfers - Athletic/Activity Fees \$500,000 S0-2019 2020 2021 2022 2023 2024 2025 2026 2027 2028

### The Latest Accomplishments

IFP's (Interactive Flat Panel) in all buildings to enhance student education

Robust curriculum upgrade to include many new textbooks and additional CCP (college credit plus) classes for students

Reduced student fees in 2023, with an additional reduction in 2024. Supply Fees, Activity Fees, and Athletic Fees have all been reduced to zero. Continued in this forecast through 2028

Negotiated agreements are included for both Certified and Classified staff through 2028 - with a Severance Incentive Program in 2024 & 2025, and HQ teacher stipends in 2025

Washington street renovations include property demolition, site work, and Phase one (1) of this project included in fiscal years 2023-2025



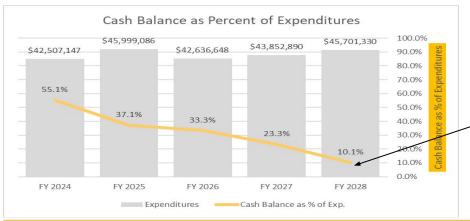
# Five-Year Effect on Cash Balance



| Financial Forecast  | Fiscal Year<br>2024 | Fiscal Year<br>2025   | Fiscal Year<br>2026 | Fiscal Year<br>2027 | Fiscal Year<br>2028 |
|---|---------------------|-----------------------|---------------------|---------------------|---------------------|
| Beginning Balance (Line 7.010) Plus<br>Renewal/New Levies Modeled | 23,813,885          | 23,406,366            | 17,049,622          | 14,178,744          | 10,221,564          |
| + Revenue   | 42,099,629          | 39,642,344            | 39,765,771          | 39,895,712          | 40,111,323          |
| + Proposed Renew/Replacement Levies                               |                     | and the second second | 10.28 125 121       |                     | 11128-1128-215-     |
| + Proposed New Levies   |                     | 1.1.1.1.1.1.1.        | 10000               | 2.00                | 1000 Comp.          |
| - Expenditures  | (42,507,148)        | (45,999,087)          | (42,636,649)        | (43,852,892)        | (45,701,331)        |
| = Revenue Surplus or Deficit                                      | (407,519)           | (6,356,743)           | (2,870,878)         | (3,957,180)         | (5,590,008)         |
| Line 7.020 Ending Balance with renewal/new levies                 | 23,406,366          | 17,049,622            | 14,178,744          | 10,221,564          | 4,631,556           |

#### Analysis Without Renewal Levies Included:

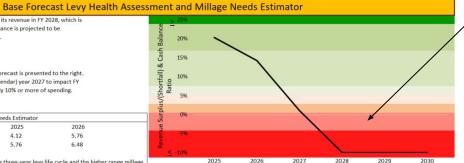
| Revenue Surplus or Deficit w/o Levies | (407,519)  | (6,356,743) | (2,870,878) | (3,957,180) | (5,590,008) |
|---------------------------------------|------------|-------------|-------------|-------------|-------------|
| Ending Balance w/o Levies             | 23,406,366 | 17,049,622  | 14,178,744  | 10,221,564  | 4,631,556   |



# **Chardon Levy Projection**

The District is projected to spend (5,590,007) more than its revenue in Fiscal Year 2028, which is a shortfall of (12.13%) of revenue. The district's cash balance is projected to be \$4,631,563 in fiscal year 2028 or 10.13% of the budget that year.

| Base Forecast Results               |                     |                     |                     |                     |                     |                     |                     |  |
|-------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--|
| Base Forecast From 5Cast            | Fiscal Year<br>2024 | Fiscal Year<br>2025 | Fiscal Year<br>2026 | Fiscal Year<br>2027 | Fiscal Year<br>2028 | Fiscal Year<br>2029 | Fiscal Year<br>2030 |  |
| Beginning Balance                   | 23,813,885          | 23,406,367          | 17,049,625          | 14,178,748          | 10,221,570          | 4,631,563           | (1,917,507          |  |
| + Revenue                           | 42,099,629          | 39,642,344          | 39,765,771          | 39,895,712          | 40,111,323          | 40,526,945          | 40,972,088          |  |
| + Proposed Renew/Replacement Levies | -                   |                     | -                   |                     | -                   |                     | -                   |  |
| + Proposed New Levies               | -                   | -                   | -                   | -                   | -                   | -                   | -                   |  |
| - Expenditures                      | 42,507,147          | 45,999,086          | 42,636,648          | 43,852,890          | 45,701,330          | 47,076,015          | 48,518,529          |  |
| = Revenue Surplus or Deficit        | (407,518)           | (6,356,742)         | (2,870,877)         | (3,957,178)         | (5,590,007)         | (6,549,070)         | (7,546,442          |  |
| Ending Balance                      | 23,406,367          | 17,049,625          | 14,178,748          | 10,221,570          | 4,631,563           | (1,917,507)         | (9,463,948          |  |



The District's levy life indicator resulting from the base forecast is presented to the left. A next levy would likely need to be considered in tax (calendar) year **2027** to impact Fiscal Year 2028 in time to maintain a cash balance of approximately 10% or more of spending.

The district's levy life indicator resulting from the base forecast is presented to the right. A next levy would likely need to be considered in tax (calendar) year 2027 to impact FY 2028 in time to maintain a cash balance of approximately 10% or more of spending.

The district is projected to spend -\$5,590,007 more than its revenue in FY 2028, which is a shortfall of -12.23% of revenue. The district's cash balance is projected to be

\$4,631,563 in FY 2028 or 10.13% of the budget that year.

| Levy Millage Needs Estimator |      |      |      |  |  |  |  |
|------------------------------|------|------|------|--|--|--|--|
| If Levy Year >               | 2024 | 2025 | 2026 |  |  |  |  |
| Lower Range Mills            | 3.01 | 4.12 | 5.76 |  |  |  |  |
| Higher Range Mills           | 4.12 | 5.76 | 6.48 |  |  |  |  |

As a guide, the lower range millage would trend toward a three-year levy life cycle and the higher range millage would trend toward a five year levy life cycle.



## Reminder:

- A five year forecast is an ESTIMATE.
- There are numerous variables that are out of our control that could significantly impact the General Fund such interest, inflation, and supply chain shortages.
- The five year forecast is updated every six months to allow for any changes that may occur.



# QUESTIONS



